



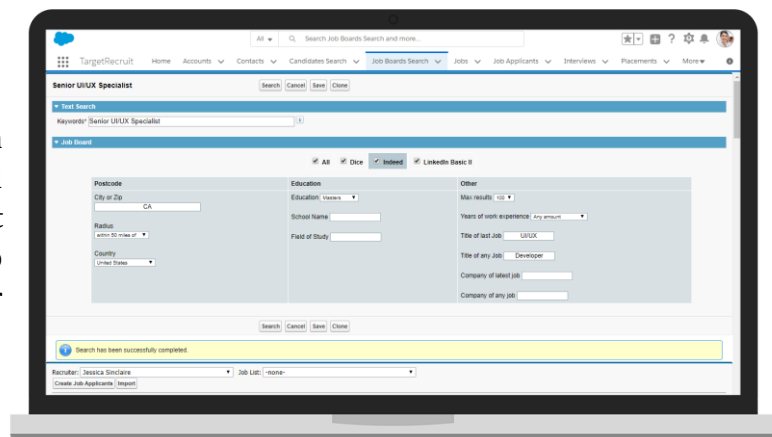
10 Things You Didn't Know You Could Do With TargetRecruit

It's been estimated that as much as 75% of enterprise software lays unused in the companies it works with. At TargetRecruit, we are committed to increasing software adoption so our customers can get the maximum value for their software investment.

Here are a few things you probably didn't know you could do with TargetRecruit.

1 Job Boards Search

Job Board Search allows you to search and take action on over 200 job board candidate databases. Candidate and job applicant records are then created in TargetRecruit with the click of a button eliminating the need to manually transfer candidates from job boards into your ATS.



2 Job Questionnaire

Job Questionnaires help recruiters to quickly pre-screen candidates during the online portal application process. The answers are stored in the job applicant profile and customers can leverage the data to reduce the strain on recruiters to sift through hundreds of applications by auto rejecting or approving them.

3 Resume Parsing

TargetRecruit resume parsing includes the ability to auto-create and update candidate records by uploading up to 50 resumes at a time. The parsing functionality will save the contents in keyword searchable format, allowing recruiters to quickly find candidates with specific experience and skills.

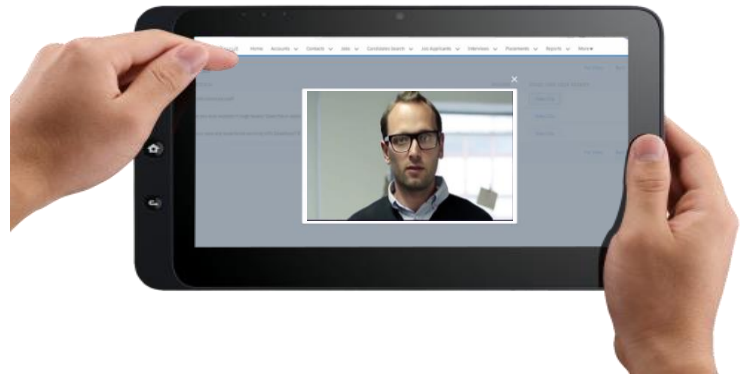


4 Auto Match

This feature of TargetRecruit allows your recruiters to identify candidates directly from the job record. All you need to do is to fill out the job description field when creating a new job record and the system will automatically search for candidates with competency details that match.

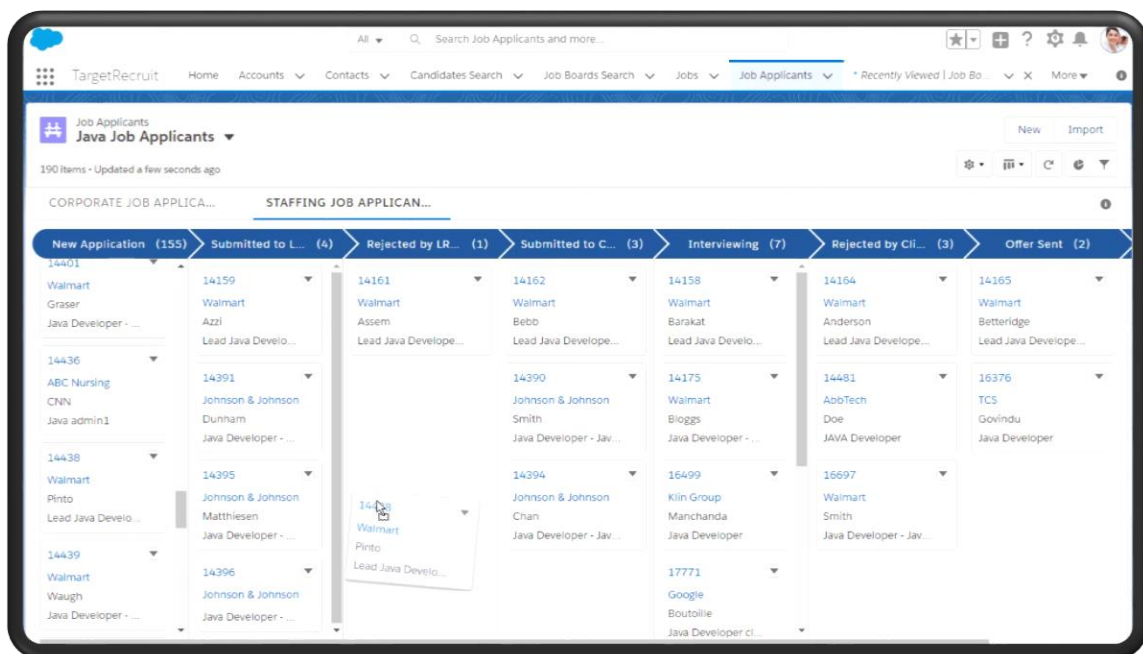
5 Video Interviews

Video interviews make the entire hiring process easier, quicker, and more convenient for recruiters and candidates alike. TargetRecruit offers Video Interviewing technology- fully integrated through our partnership with [XpertReview](#). It doesn't matter where you or your candidates are or when your schedules align. With video interviewing from TargetRecruit, interviews can happen anytime, anywhere.



6 Kanban View

The Kanban view has become the favorite among Salesforce power users. Displayed in a card-based view for easy record management, Kanban replaces clunky tables with one-page summaries of just about any TargetRecruit object you want to work with. TargetRecruit users can switch to the Kanban view for most objects in the object's list view like leads, candidates or cases.



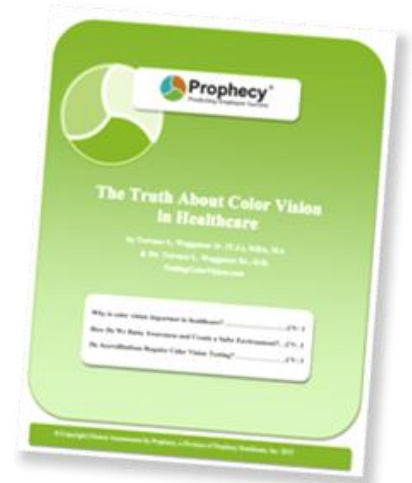
7 Universal Background Check Integration

TargetRecruit has partnered with [Universal Background Screening](#), a leading provider of background screening solutions including a comprehensive selection of employment background checks and verifications, employee drug testing, employment physicals, and compliance management services.



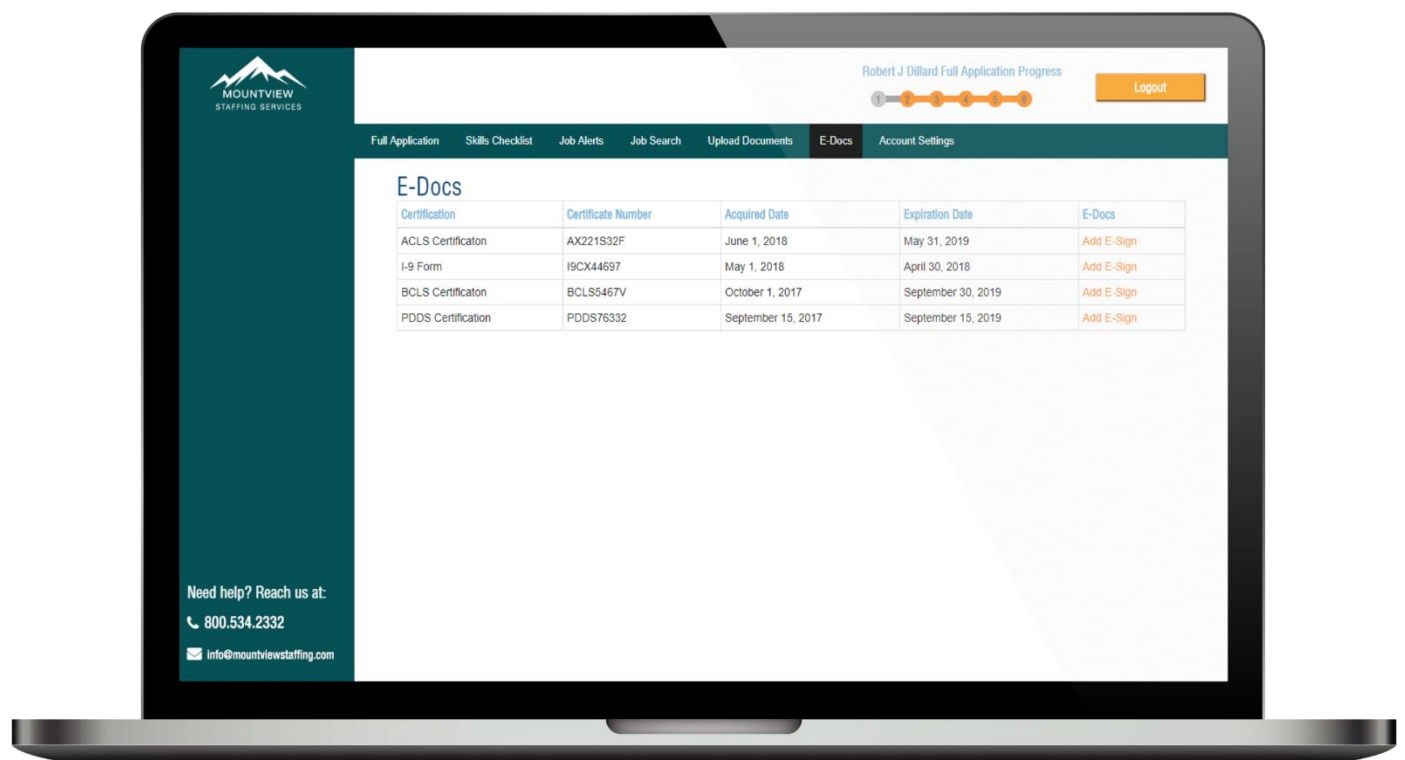
8 Prophecy Skills Assessment for Healthcare

TargetRecruit has partnered with Prophecy, the national leader in holistic nursing and allied health assessments. [Prophecy Assessment](#) is an online questionnaire that a candidate for a healthcare job must respond to, in a timely manner. These assessments allow the recruiters to ask industry relevant questions, to be able to choose the best healthcare professionals.



9 E Sign Your Documents

Sign contracts and documents from anywhere and accelerate your digital workflow with eSignatures from [DocuSign](#), our technology partner and eSignature industry leader. Now close business in minutes and drastically reduce the document and contract management process with TargetRecruit.



10 Duplicate Management

Avoid creating multiple contacts of the same candidate with duplicate detection from TargetRecruit. Every time a new candidate is created in the pool by uploading/parsing a resume, and if the same candidate applies for a different job, the existing candidate record will be updated instead of creating a new record.

