TARGETRECRUIT

salesforce

Salesforce Winter '22 Release:
What's in it for you?

Dear Valued Customer,

We are delighted to inform you that the Salesforce Winter '22 Release is available and has new enhancements and updates to the platform.

TargetRecruit is built on Salesforce and we want to ensure that you have the most up-to-date information to best use our solution.

This document highlights some of the new updates to Salesforce that you can leverage. Please find the complete Salesforce Winter '22 Release document **here**.

Thank you,
The TargetRecruit Team

Please note: Some of the features or updates may not be available for certain license types. Please refer to the detailed **Winter '22 Release document by Salesforce** for license and other technical information.

Send List Emails Your Way (Pilot)

Let your sales reps choose how to send their list emails. Now, reps can send list emails through Gmail, Office 365, or Microsoft Exchange. Previously, reps could send list emails via Salesforce only.
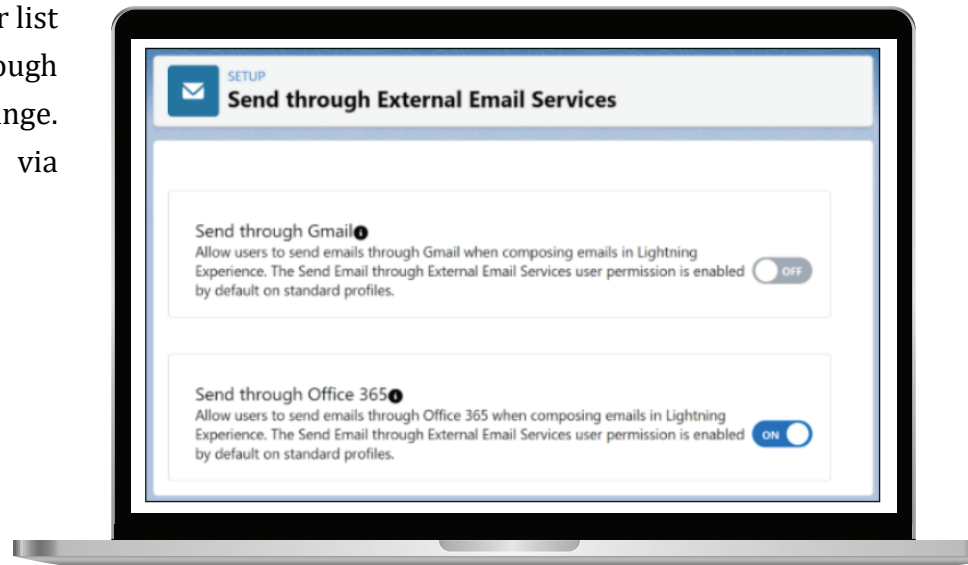

Add Rows and Columns in Email Template Builder

Use the Layout component to easily add a row to an Email Template Builder template. Select a layout with no columns or a preconfigured set of up to four columns. This component replaces the Row component.
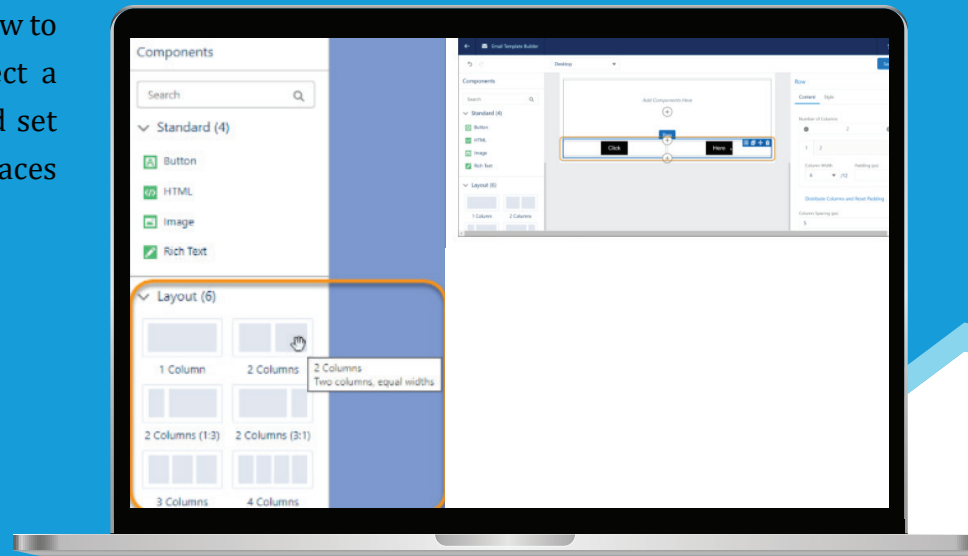
Add Variety with Indentations in Rich Text Components in Email Template Builder

Indented text creates visual variety and organizes text in Email Template Builder templates. Varying the indentation of text emphasizes that text and makes it easier for email recipients to notice it.
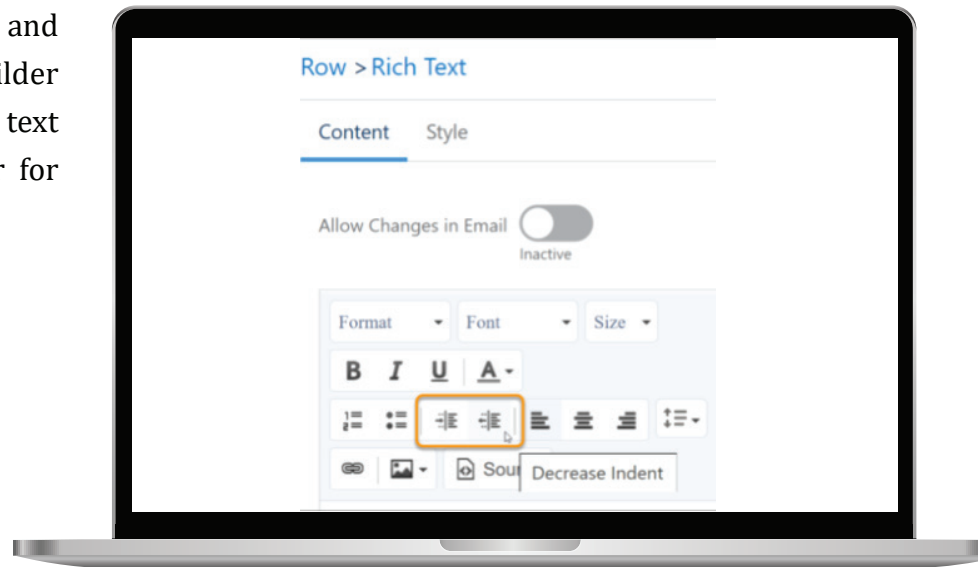
User Engagement

Show In-App Guidance for Specific Record Types

Now, you can choose if you want in-app guidance to appear for all or only a specific record type. And you can customize your message so that users get detailed help for the unique layout and picklists of different record types.

Create and View In-App Guidance in Setup

In-app guidance is available for supported Setup pages. View and author custom prompts and walkthroughs to enhance feature discovery and show users how to configure apps and features.

Einstein Search

## Welcome to Einstein Search: Now On by Default

It's enabled by default at no extra cost, Einstein Search adds personalized search results, record previews from the search box, and natural language searches. You can fine-tune the search scope so that the right objects are searched across your Salesforce org.
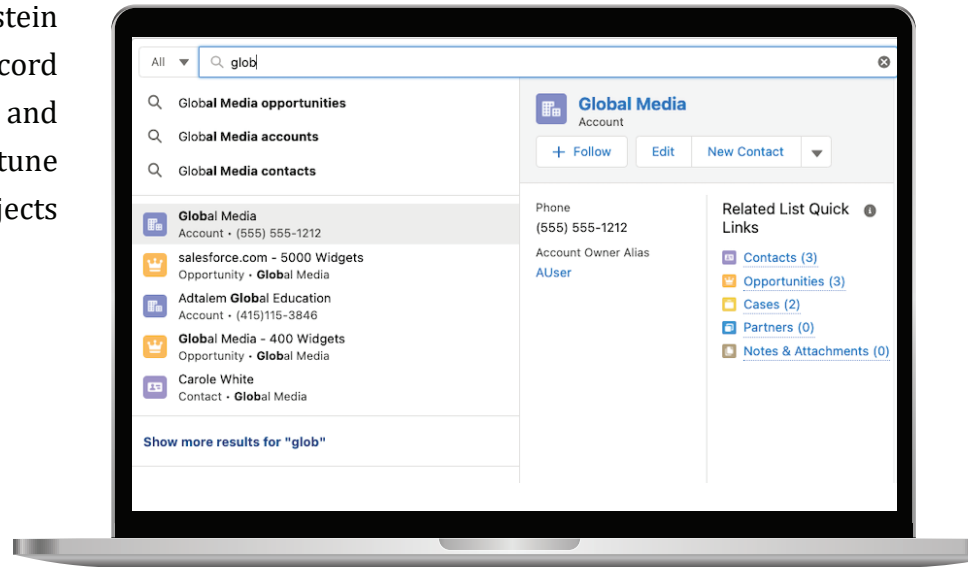
Analytics

Automatically Tune Your Dashboards to Your Business Goals with Dynamic Gauge Charts (Beta)

With dynamic gauge charts, you're no longer tied to static goals or performance levels. Build your gauge chart using report metrics and field values that respond dynamically to your business.
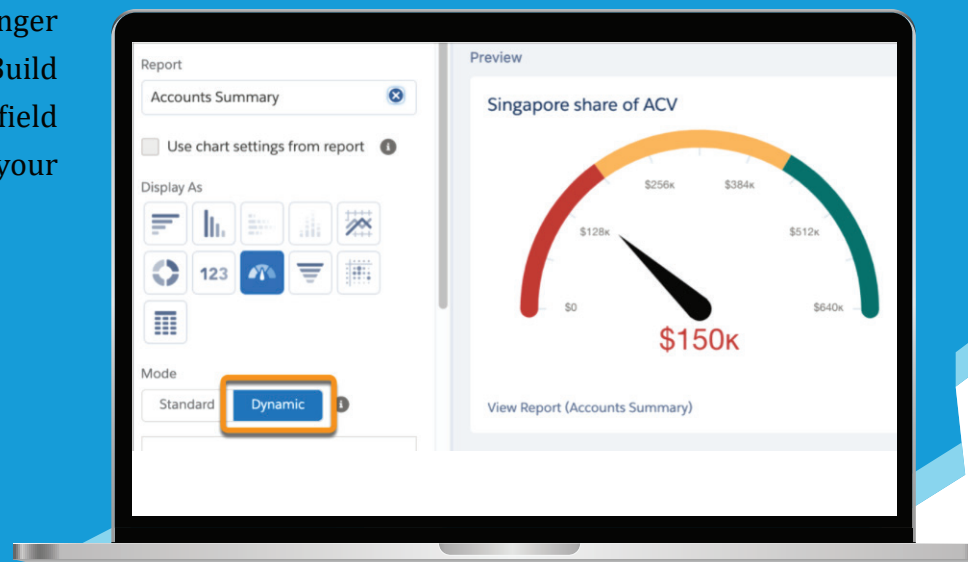
Update More Fields from the Report Run Page with Expanded Inline Editing (Beta)
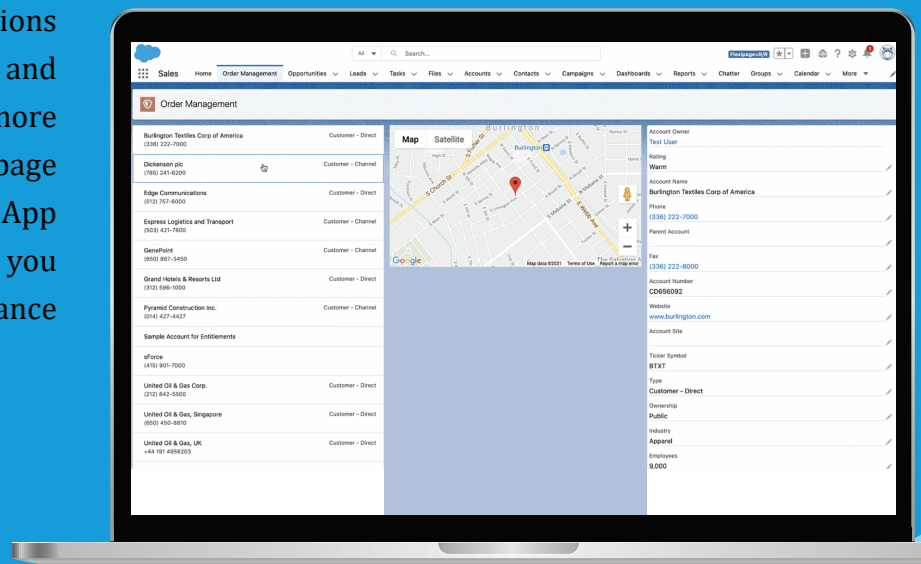
Update your reports more efficiently without losing your place by clicking back and forth. Inline editing is now supported for date, picklist, and lookup fields.
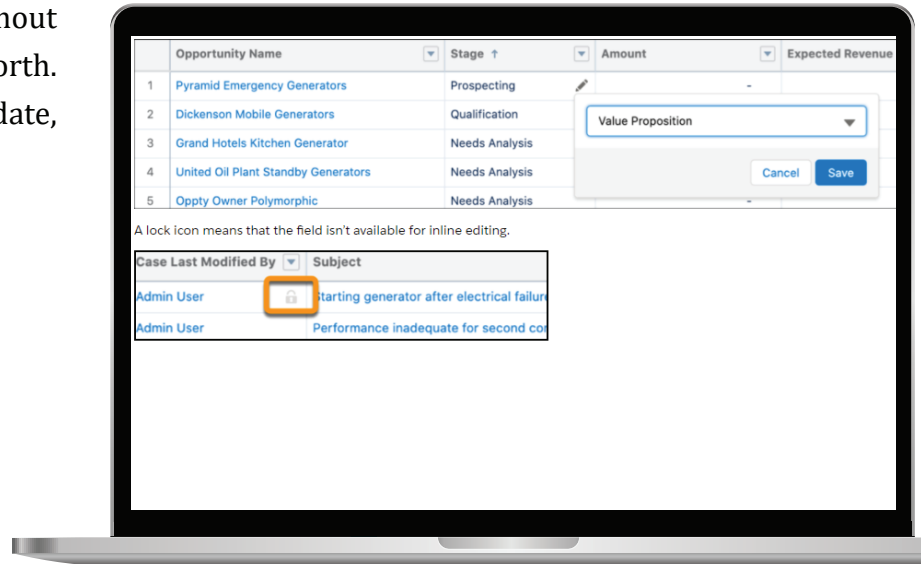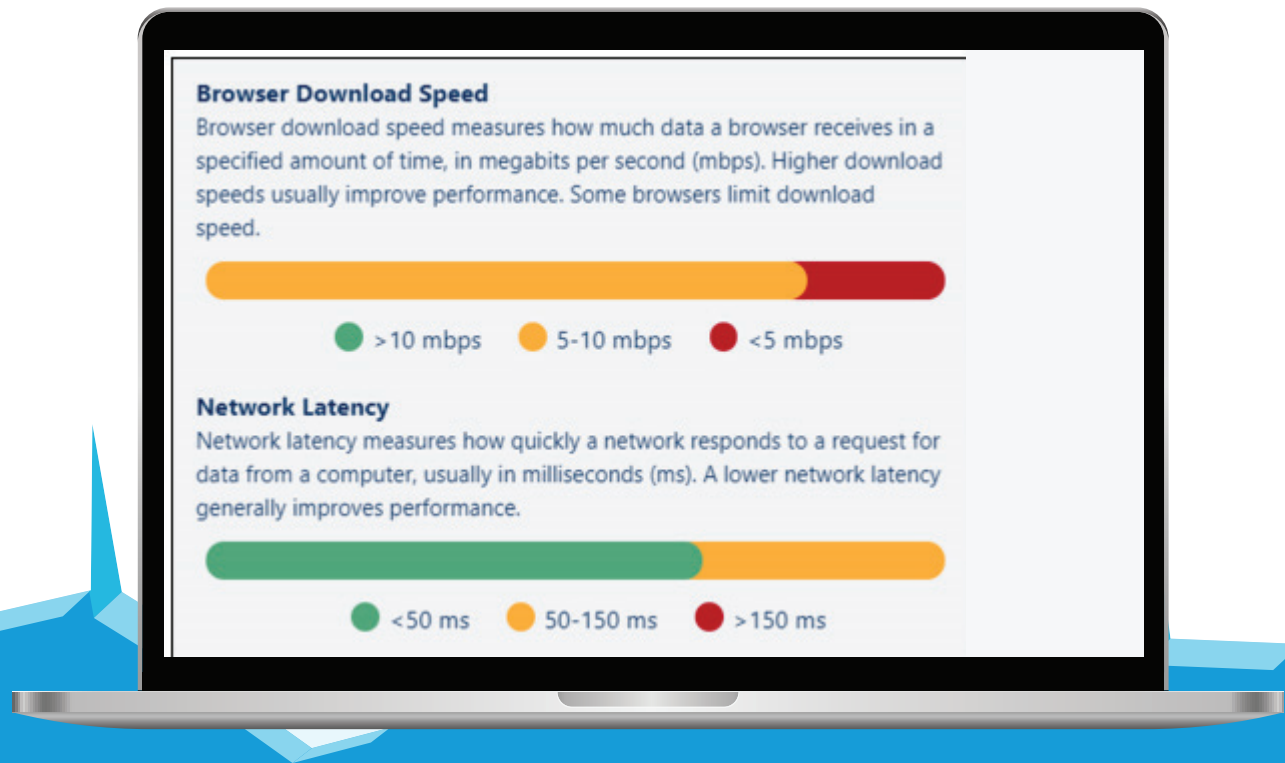

Customization

Lightning App Builder

Use Dynamic Interactions to create applications with components that communicate and transform based on user actions. And get more help improving your Lightning page performance. Performance Analysis for App Builder now runs automatically and alerts you to more custom component performance predictions.

Browser Download Speed

Browser download speed measures how much data a browser receives in a specified amount of time, in megabits per second (mbps). Higher download speeds usually improve performance. Some browsers limit download speed.

● >10 mbps   ● 5-10 mbps   ● <5 mbps

Network Latency

Network latency measures how quickly a network responds to a request for data from a computer, usually in milliseconds (ms). A lower network latency generally improves performance.

● <50 ms   ● 50-150 ms   ● >150 ms

Hide More Personal Information Fields from External Users

To prevent external users, such as portal or partner users, from viewing personal information in your user records, enable the Enhanced Personal Information Management permission.

# Control Access to Sensitive Data with Restriction Rules

Secure your data and boost productivity by permitting your users to see only the records necessary for their job function. Create restriction rules to control which subset of records you allow specified groups of users to see.

Control the Default Records Your Users See with Scoping Rules (Beta)

Reduce noise and unnecessary searches while enhancing your users' productivity. Based on criteria that you select, you can set rules to help your users see only records that are relevant to them.

## Users Personalize Their Content With Mobile Home

Mobile Home is a landing page that the end users can personalize with the content they care about most. As an admin, you can add Mobile Home to any phone-activated Lightning app, or to the Mobile Only navigation, the same way you customize any other navigation tab.
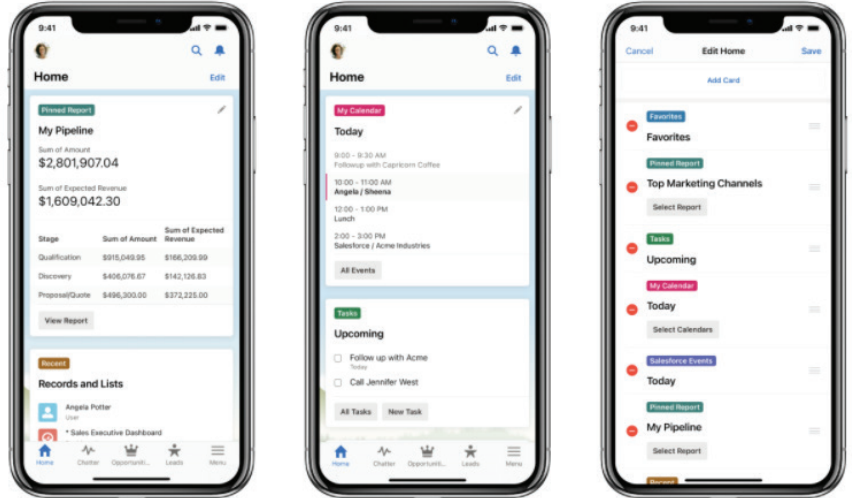
Connect a Record-Triggered Flow to an External System Using an Asynchronous Path

Finally, you can use a record-triggered flow to integrate with an external system and update external objects—without writing any code. Add an asynchronous path that runs after the original transaction for the triggering record is successfully committed.
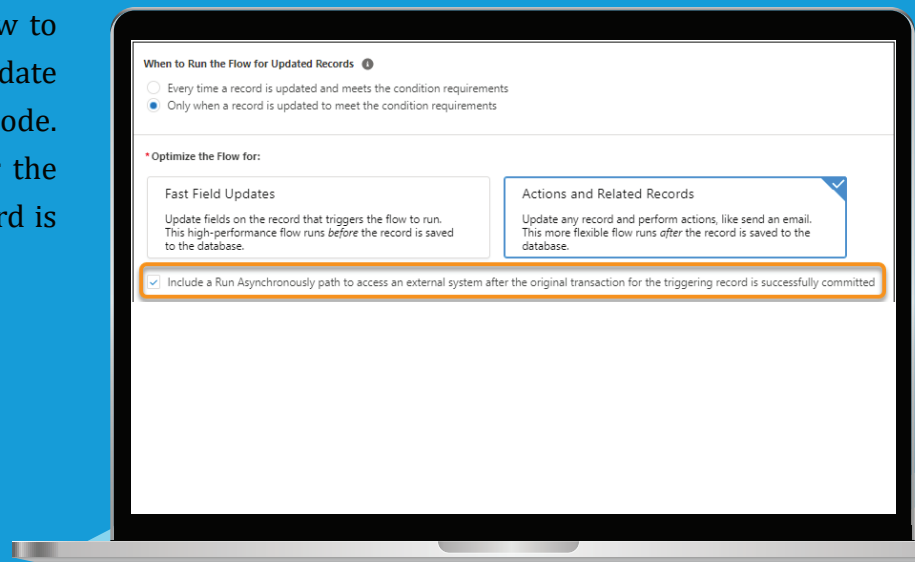
Send an Outbound Message from Your Record-Triggered Flow

Outbound messages are available as a core action in Flow Builder. Send a SOAP message from a record-triggered flow to a designated endpoint.