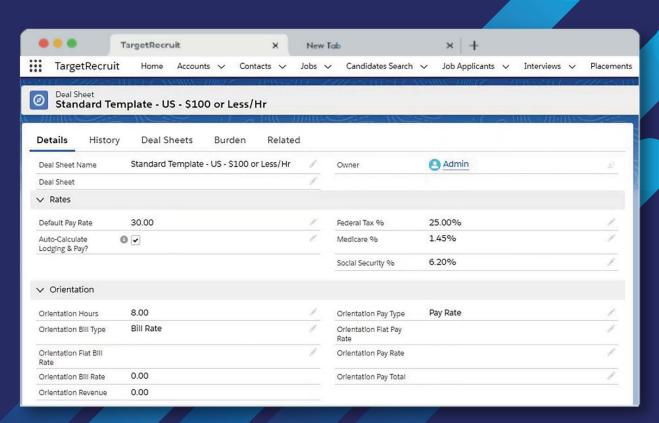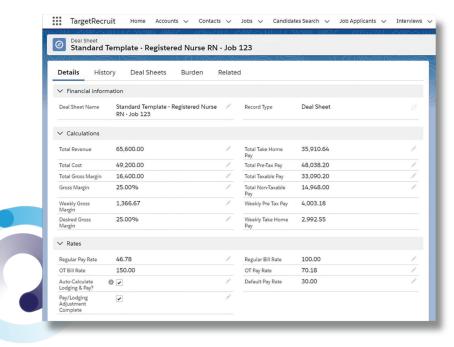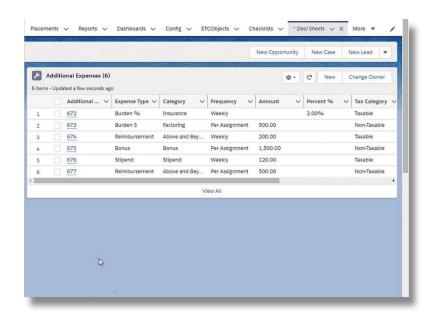**MIDDLE OFFICE**

Deal Sheets with Pay Packages

Speed-to-market is critical in staffing and recruiting. TargetRecruit's Deal Sheets with Pay Packages will help your recruiters place candidates faster and more profitably. Our Deal Sheets allow recruiters to easily perform the complex mathematical calculations needed to determine rates and margin in real time.

TargetRecruit   New Tab

TargetRecruit   Home   Accounts   Contacts   Jobs   Candidates Search   Job Applicants   Interviews   Placements

Deal Sheet
Standard Template - US - $100 or Less/Hr

Details   History   Deal Sheets   Burden   Related

Deal Sheet Name	Standard Template - US - $100 or Less/Hr	Owner	Admin
Deal Sheet			

Rates

Default Pay Rate	30.00	Federal Tax %	25.00%
Auto-Calculate Lodging & Pay?	☑	Medicare %	1.45%
		Social Security %	6.20%

Orientation

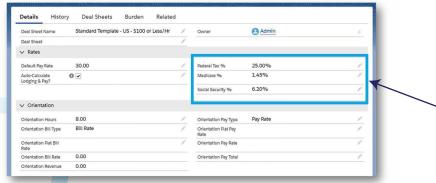|			
Orientation Hours	8.00	Orientation Pay Type	Pay Rate
Orientation Bill Type	Bill Rate	Orientation Flat Pay Rate	
Orientation Flat Bill Rate		Orientation Pay Rate	
Orientation Bill Rate	0.00	Orientation Pay Total	
Orientation Revenue	0.00		

TARGETRECRUIT

Our Deal Sheets allow recruiters to easily perform the complex mathematical calculations needed to determine rates and margin in real time.
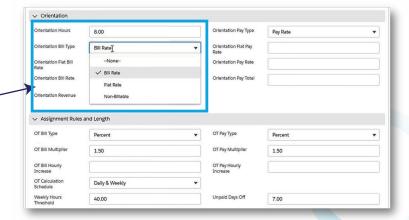

Deal Sheets are driven by templates, which are fully configurable on a client-by-client or job-by-job basis. This allows you to change burden types and rules for every single client or job.
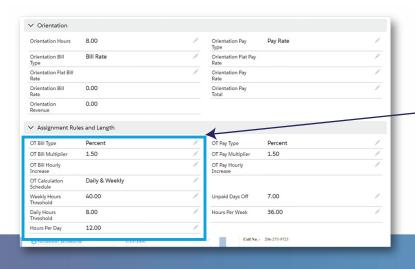
As part of the template creation, you can set the desired gross margin and desired pay rate.
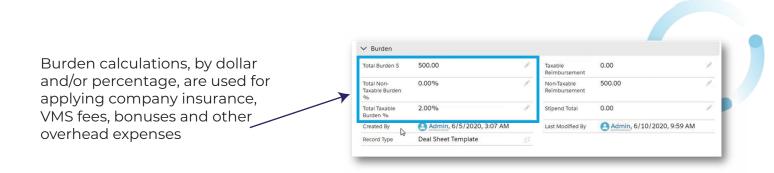
Taxes can be preloaded to help with the calculations.
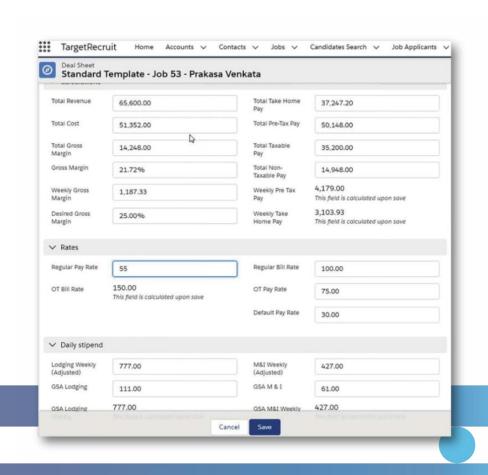
Orientation rates can be easily configured.

Assignment rules and length, including overtime and thresholds, can be setup.

Burden calculations, by dollar and/or percentage, are used for applying company insurance, VMS fees, bonuses and other overhead expenses
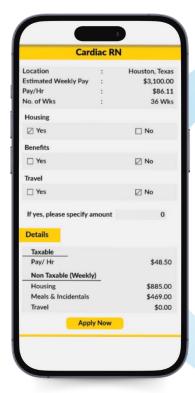

Deal Sheet templates can then be assigned to a client or a job. As soon as a job is created, a Deal Sheet is automatically assigned, including the desired gross margin. Recruiters can dynamically confirm rates for both candidates and clients on the fly, while adhering to contractual rates and maintaining margins.
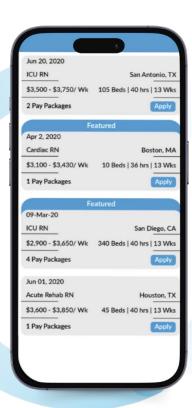
Our integration with the GSA database will auto-populate daily and weekly lodging and per diem rates based on the location of the job.

To help close the loop, we offer the ability to send Pay Packages. Every time a job is created, including those from your VMS, and every time an applicant is created, including those from your website, you can automatically send beautiful, customized pay package emails to your candidates based on criteria you determine.

Deal Sheets with Pay Packages from TargetRecruit will increase your speed-to-market and make your placements more profitable.